



Industry Leading Provider of Outsourced Semiconductor Assembly, Test & Bumping Services

Q3'20 Results Conference

November 2020

Safe Harbor Notice

■ This presentation contains certain forward-looking statements. These forward-looking statements may be identified by words such as 'believes,' 'expects,' 'anticipates,' 'projects,' 'intends,' 'should,' 'seeks,' 'estimates,' 'future' or similar expressions or by discussion of, among other things, strategy, goals, plans or intentions. These statements may include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Actual results may differ materially in the future from those reflected in forward-looking statements contained in this document, due to various factors, including the potential impact of COVID-19. Further information regarding these risks, uncertainties and other factors are included in the Company's most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the "SEC") and in the Company's other filings with the SEC.



Agenda

□ Welcome

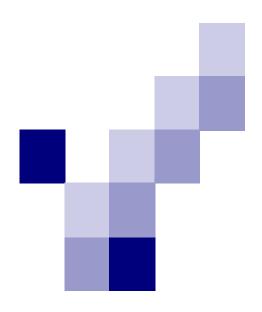
□ Q3'20 Operating Results S.J. Cheng

□ Q3'20 Financial Results Silvia Su

□ Q4'20 Business Outlook S.J. Cheng

□ Q&A





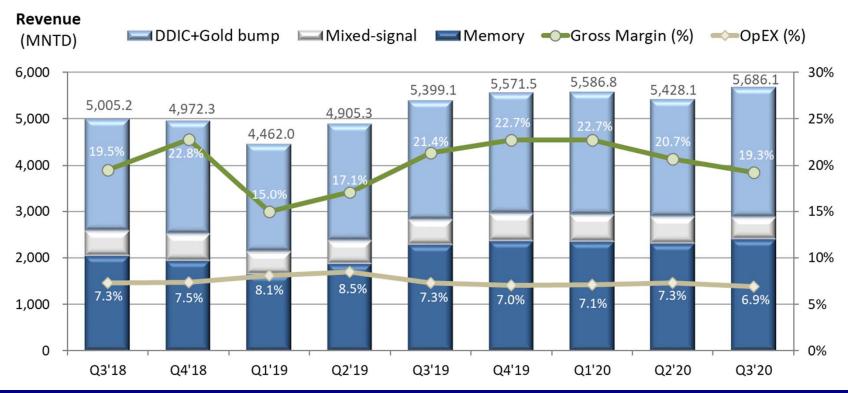
Q3'20 Operating Results

Revenue & Gross Margin

■ Revenue: NT\$5,686.1M (QoQ +4.8%, YoY +5.3%) a six year high for third quarter Q1~Q3'20: YoY +13.1%

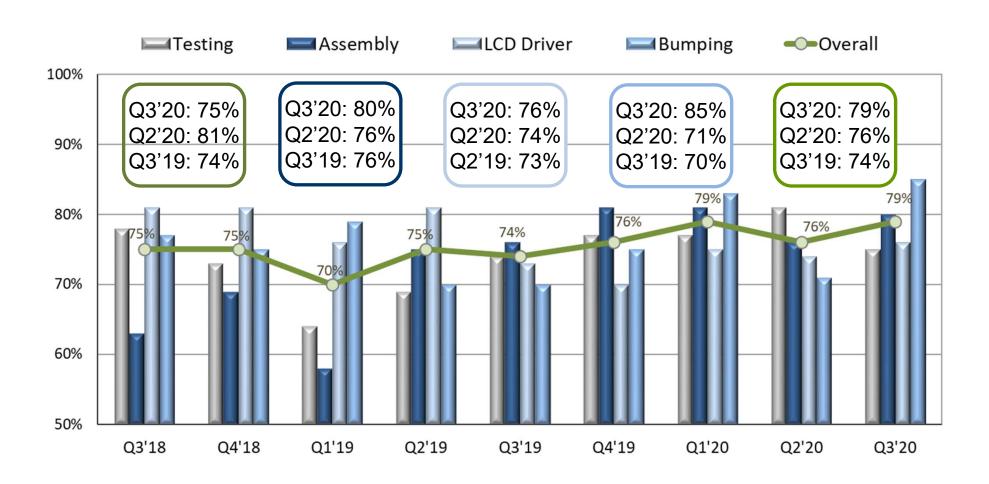
☐ Gross Margin: 19.3% (QoQ: -1.4ppts, YoY: -2.1ppts); Q1~Q3'20: 20.9% (YoY: +2.9ppts)

□ OpEX: 6.9%; Q1~Q3'20: 7.1%





Utilization Rate

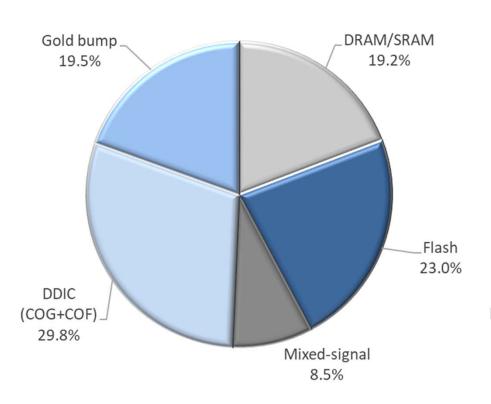


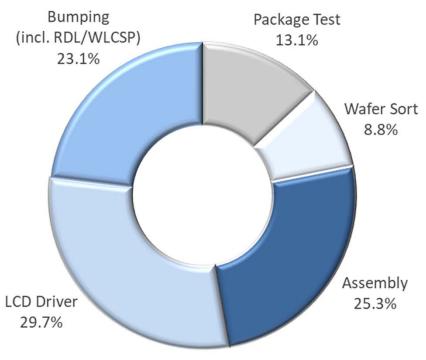


Q3'20 Revenue Breakdown

Product Segment

Manufacturing Site

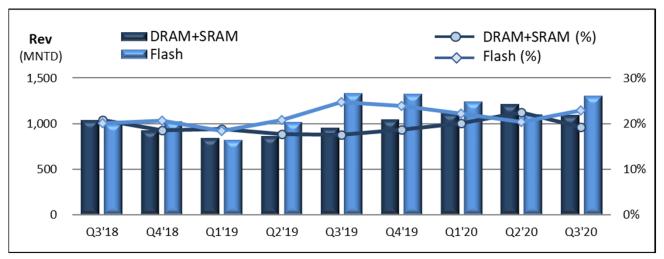


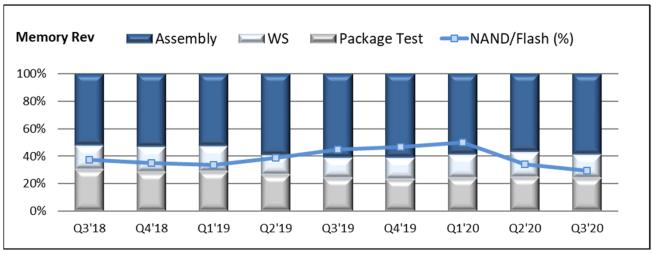




Revenue Breakdown - Memory

□ Q3'20: 42.2% (QoQ: +3.4%, YoY: +5.1%)

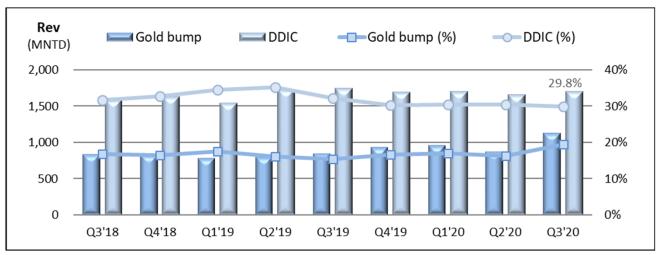






Revenue Breakdown - DDIC + Gold Bump

□ Q3'20: 49.3% (QoQ: +10.7%, YoY: +9.1%)







Revenue Breakdown - Application

TV

18%

UHD/4K TV

OLED TV

NB/Tablet

8K TV

Content Performance of Q3'20

Smart Mobile

35%

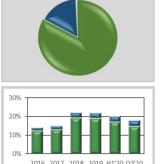
- Smart phone

- Wearable



DDIC & Gold bump



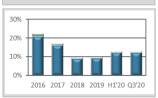


Computing

12.5%

- PC / server
- SSD



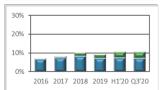


Auto/Industrial

10.5%

- In-car infotainment
- ADAS / sensor
- industrial PC





Consumer

24%

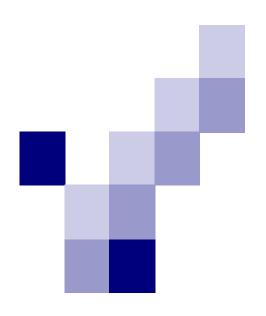
- Game
- Smart speaker
- DSC, STB
- TWS











Q3'20 Financial Results

Consolidated Operating Results Summary

| (NT\$ Millions) | Q3'20 | Q2'20 | Q3'19 |
|---|---------|---------|---------|
| | | - | |
| Revenue | 5,686.1 | 5,428.1 | 5,399.1 |
| Profit Attributable to the Company | 423.4 | 544.9 | 585.9 |
| EPS Attributable to the Company - Basic (NT\$) | 0.58 | 0.75 | 0.81 |
| Earnings per ADS equivalent - Basic (US\$) ⁽¹⁾ | 0.40 | 0.52 | 0.56 |
| Depreciation & Amortization | 1,063.1 | 1,047.7 | 953.2 |
| CapEx | 423.9 | 811.4 | 1,847.9 |
| EBITDA ⁽²⁾ | 1,780.7 | 1,836.9 | 1,739.0 |
| Return on Equity (%) ⁽³⁾ | 8.5% | 10.9% | 12.4% |

Notes:

- (1) The exchange rate was NT\$28.95 against to US\$1.00
- (2) EBITDA = Operating Profit + Depreciation & Amortization
- (3) Annualized return on equity to the Company for the quarter



Consolidated Statements of Comprehensive Income

Selected Items from Consolidated Statements of Comprehensive Income

| (NT\$ Millions) | Q3'20 | Q2'20 | QoQ | Q3'19 | YoY |
|--|---------|---------|----------|---------|----------|
| Revenue | 5,686.1 | 5,428.1 | 4.8% | 5,399.1 | 5.3% |
| Gross Profit | 1,095.6 | 1,124.5 | -2.6% | 1,152.8 | -5.0% |
| Gross Margin | 19.3% | 20.7% | -1.4ppts | 21.4% | -2.1ppts |
| Operating Expenses | -394.4 | -398.2 | 1.0% | -393.0 | -0.4% |
| Operating Profit | 717.6 | 789.2 | -9.1% | 785.8 | -8.7% |
| Operating Profit Margin | 12.6% | 14.5% | -1.9ppts | 14.6% | -2.0ppts |
| Non-operating Income (Expenses) ⁽¹⁾ | -178.5 | -132.8 | -34.4% | -54.7 | -226.3% |
| Profit Attributable to the Company | 423.4 | 544.9 | -22.3% | 585.9 | -27.7% |
| EPS Attributable to the Company - Basic (NT\$) | 0.58 | 0.75 | -22.7% | 0.81 | -28.4% |
| Weighted Average Shares Outstanding (in thousands) - Basic | 727,240 | 727,240 | 0.0% | 727,240 | 0.0% |
| EPS Attributable to the Company - Diluted (NT\$) | 0.58 | 0.75 | -22.7% | 0.80 | -27.5% |
| Weighted Average Shares Outstanding (in thousands) - Diluted | 729,351 | 729,409 | 0.0% | 729,827 | -0.1% |

Note (1):

YoY: Difference mainly due to the increase of the share of loss of associates accounted for using equity method of NT\$50M, the increase of the net foreign exchange loss of NT\$84M and partially offset by a slight increase NT\$8M in the gain on valuation of financial assets at fair value through profit or loss.



QoQ: Difference mainly due to the increase of the share of loss of associates accounted for using equity method of NT\$51M and partially offset by a decrease of foreign exchange loss of NT\$9M.

Consolidated Statements of Financial Position & Key Indices

Selected Items from Consolidated Statements of Financial Position

| | Q3'2 | .0 | Q2'20 | | Q3'19 | | |
|------------------------------|----------|--------|----------|--------|----------|--------|--|
| (NT\$ Millions) | Amount | % | Amount | % | Amount | % | |
| | | | | _ | | | |
| Current Assets | 12,317.7 | 36.1% | 13,161.5 | 36.9% | 12,382.4 | 36.1% | |
| Non-current Assets | 21,833.2 | 63.9% | 22,484.4 | 63.1% | 21,959.6 | 63.9% | |
| Total Assets | 34,150.9 | 100.0% | 35,645.9 | 100.0% | 34,342.0 | 100.0% | |
| | | | | | | | |
| Current Liabilities | 4,084.8 | 12.0% | 6,037.2 | 16.9% | 5,028.3 | 14.6% | |
| Non-current Liabilities | 9,991.0 | 29.2% | 10,044.4 | 28.2% | 10,162.8 | 29.6% | |
| Total Liabilities | 14,075.8 | 41.2% | 16,081.6 | 45.1% | 15,191.1 | 44.2% | |
| | | | | | | | |
| Total Equity | 20,075.1 | 58.8% | 19,564.3 | 54.9% | 19,150.9 | 55.8% | |
| Total Liabilities and Equity | 34,150.9 | 100.0% | 35,645.9 | 100.0% | 34,342.0 | 100.0% | |
| | | | | | | | |
| Key Indices | | | | | | | |
| A/R Turnover Days | 74 | | 78 | 78 | | 83 | |
| Inventory Turnover Days | 44 | | 50 | | 38 | | |

Consolidated Statements of Cash Flows

| (NT\$ Millions) | Q1-Q3'20 | Q1-Q3'19 |
|--|----------|----------|
| | | |
| Cash and Cash Equivalents at Beginning of Period | 4,704.1 | 4,642.5 |
| Net Cash Generated from (used in) Operating Activities | 4,052.3 | 3,845.2 |
| Net Cash Generated from (used in) Investing Activities | -2,765.3 | -2,566.1 |
| Net Cash Generated from (used in) Financing Activities | -1,195.9 | -1,289.3 |
| Effect of Exchange Rate Change on Cash | -7.0 | 2.4 |
| Cash and Cash Equivalents at End of Period | 4,788.2 | 4,634.7 |
| | | |
| | | |
| Free Cash Flow ⁽¹⁾ | 1,328.5 | -116.5 |

Note (1):

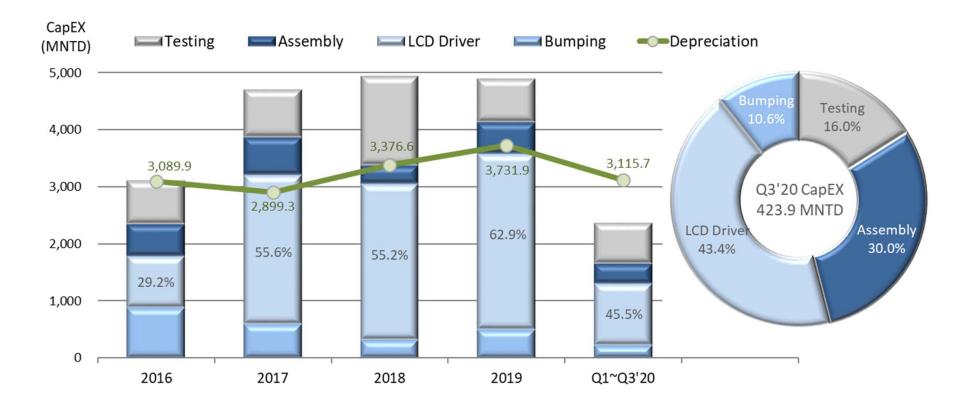
YoY: Difference mainly due to NT\$851M increase of the operating profit, NT\$820M decrease of CapEX and partially offset by a NT\$436M increase of cash dividend paid.



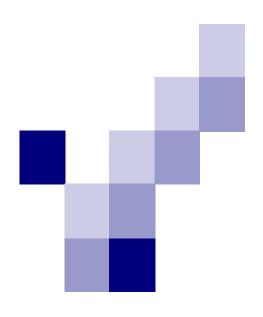
Capital Expenditures & Depreciation

□ CapEX: NT\$423.9M

□ Depreciation: NT\$1,063.1M







Q4'20 Business Outlook

Market & Business Outlook

- Semiconductor market continues to grow by new 5G smartphone and consumer launching, and healthy inventory levels
- ☐ Demand remains strong, with capacity adds and test ASP increases

Memory

- ✓ DRAM: Continued momentum from Q3'20
- ✓ Flash: Bolstered by gaming demand and new consumer launches

DDIC

- ✓ Mid/Large panel (NB/Tablet/TV): Continued momentum from Q3'20
- ✓ Small panel (Smart phone): Mid/Low end of 5G smartphone demand driver

TDDI demand from increasing penetration ratio of HD grade panels





https://www.chipmos.com



